

**Music Is Your Business: The Musician's FourFront
Marketing And Legal Guide By Christopher Knab,
Bartley F. Day**



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In addition, the association recognized Kelly as one of six business leaders for new edition of The Musician's Business and Legal Guide, a book compiled by the He also recently co-authored the book Music Is Your Business: The Four Front . small business clients and counsel entrepreneurs who develop and market

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Christopher Knab, the co-author of the "Music Is Your Business" The Musician's FourFront Marketing and Legal Guide · Chris Knab on Twitter

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For 25 years, his company, Edward Bear & Friends, produced material for radio . CA.; Senior Marketing Director for Chronicle Internet Services/SF; Regional PD .. retiring in 2005 to develop his own company, FourFront Media and Music, all 4 editions of "The Musician's Legal and Business Guide" published originally

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To compute the net profits in a Net Profit Deal, the record company deducts off the top out-of-pocket costs for recording, manufacturing, promotion, marketing, etc. .. and Independent Labels”) in “The Musician's Business and Legal Guide,” a book “Music Is Your Business: The Musician's FourFront Strategy for Success,”

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